

SPECIAL CONCESSIONS

- Group pre-registration and private check in area if group arrives together.
- One (1) complimentary welcome drink per participant upon check in.
- One (1) complimentary room night for every thirty-five (35) fully paid room nights, on a cumulative basis.
- One (1) complimentary Tierra Suite room night upgrade for every thirty-five (35) fully paid room nights, on a cumulative basis.
- One (1) room night at special discounted staff rate for every twenty-five (25) fully paid room nights on a cumulative basis. Staff room rates are net, non-commissionable rates.
- One (1) complimentary luxury spa day (50 min massage, 40 min facial, 30 min hydrotherapy or exfoliation) for one (1) designated VIP.
- Ten percent (10%) off of audio visual (when using in-house A/V Company). Does not apply to labor fees or alternative services such as simultaneous translation, DJ, etc.
- Guaranteed group rate three (3) days before and three (3) days after the official meeting dates.

Based on your program size, you can also select one item of our special **Perfect Planner Program* (PPP)** menu, according to the following parameters:

150 - 200
total room nights
one menu selection

201 - 250
total room nights
two menu selections

251 - 350
total room nights
three menu selections

351 or more
total room nights
four menu selections

PPP MENU

- One (1) complimentary room night for every twenty-five (25) fully paid room nights, on a cumulative basis (in lieu of the standard 1/35 concession).
- One (1) complimentary beach function reception OR dinner set up service fee. Government permit will still apply.
- One (1) Presidential Suite offered at 20% off the rack rates, based on availability at the time of contracting.
- One (1) complimentary Aqua Suite during group's peak nights, based on availability at the time of contracting.
- Additional 5% off of audio visual (when using in-house A/V Company). Does not apply to labor fees or alternative services such as simultaneous translation, DJ, etc.

*Please note that the special PPP menu is only applicable with our standard set of concessions.

